



Annual Report

2022



Our Mission

To improve the lives and futures of Milwaukee's youth through tennis, education and mentoring.

Our Vision

MTEF strives to create opportunities for children in Milwaukee, especially those from low-income families and communities, to learn a lifetime sport and, more importantly, develop into healthy, well-rounded, well-educated, tolerant and compassionate human beings who will contribute to making their community and the world a better place.

Our Core Values

Honesty: MTEF is committed to the highest standards of integrity, honesty and ethics.

Integrity: We offer what we can deliver, and work hard to achieve it.

Responsibility: We assume responsibility for our actions and their consequences.

Perseverance: We continue to strive to do our best in spite of any challenge.

Fun: We find enjoyment in our undertakings on the court, in the classroom or in our interactions.

Learning & Growth: We believe in constant improvement, learning from our everyday experiences and becoming better as a result.

Our Goals and Objectives

Academics: Improve academic performance by taking personal responsibility for homework, attendance and grades.

Tennis Skills: Develop skills through instruction and competitive play that lead to a lifelong enjoyment of the sport.

Fitness and Nutrition: Educate children on the advantages of healthy living, including a balanced diet and regular physical activity.

Life Skills: Nurture and develop life skills that can be used both on and off the court.

Community Tennis Development: Including social and competitive tennis development.

A Message From MTEF's President

One sentence can sum it up: 2022 was a highly successful year for MTEF.

We finished out our strong year with another successful Tennis Ball, which featured new additions such as the live, interactive games run by Denny Schackter and Rick Vetter that made the evening fun and exciting! The atmosphere of the event was amazing as people in the tennis community were able to connect in person for the second year in a row. Most importantly, we not only met but exceeded our fundraising goal. Thank you to everyone who attended and supported our most important fundraising event of the year. Much of the credit goes to our amazing executive director, Rachael Badt, who took what she learned from her first Tennis Ball to make the Ball one of the best in MTEF history.



Buckholdt

Our beloved tennis director, Tony Broaden, accepted a position with the Wauwatosa Police Department in late summer but was able to stay with MTEF, in a limited capacity, until the end of the year. Tony had worked as a coach for many years before becoming the MTEF's tennis director, so his impact within MTEF was immeasurable. While his tennis intelligence and drive were very impressive, it was Tony's love for the MTEF kids and commitment to their growth and wellbeing that truly made him a great leader. Needless to say, Tony will be missed by everyone who worked with him. We are excited to build upon the program that he greatly advanced.

We immediately began looking for the next tennis director, both locally and nationally. Our ideal candidate will have a high level of tennis experience, with a proven ability to successfully work with children. We are looking for this candidate to bring

creative strategies and ideas on how to grow the program as well as interact in our Milwaukee communities. We are constantly looking to improve our ability to give kids in the City of Milwaukee the opportunity to learn and play the game of tennis and benefit from the game, like so many of us have.

We look to carry the positive momentum of 2022 into 2023. Thus, MTEF will look to expand programming throughout Milwaukee, to improve our tennis and enrichment opportunities, grow our fundraising efforts to support our mission and make strides in identifying opportunities for a dedicated MTEF facility.

MTEF also is looking for ways to become more engrained in the Milwaukee community through partnerships and collaboration. If you have any suggestions, resources or opportunities for us to explore related to improving or expanding our goals, please let us know.

A huge thank you to all of you who support our MTEF children and families. Our organization does not exist without you and your generosity. Thank you for helping us provide opportunities and the gift of tennis to those with limited or no access to this amazing sport and community. Many of us have benefitted directly and indirectly from tennis. What MTEF programming offers is extremely meaningful to both the kids and their parents. It also provides unique opportunities that otherwise would not exist for them.

If you have a chance to come out and see one of our sessions live, I encourage you to do so. There is nothing better than seeing exactly what your support is funding and how MTEF is supporting the community through the game of tennis.

Sincerely,



President

MTEF Officers and Directors (As of Dec. 31, 2022)

President: Michael Buckholdt
Treasurer: Christopher Schifano
Secretary: Sarah Cyganiak
Assistant Secretary: Kim Kirkpatrick

Directors: Earl Arms, Sean Bailey, Michael Buckholdt, Mary Fran Cahill, Timon Corwin, Sarah Cyganiak, Jeffrey Davis, Donna Drosner, Trevor D'Souza, Makda Fessehaye, Elizabeth Horneffer, Kurt Janavitz, Mark Jensen, Ted Jordan, Jodi Keller, John Kendler, Ian B. K. Martin, Charles Mulcahy, Thomas O'Byrne, Rajit Saluja, Denny Schackter, Christopher Schifano, Michael Sperling Caran Quadracci, Vukasin Teofanovic, Gina Vecera, Bridget Whitaker, Joanne Williams, Lisa Winders

Advisory Board: John Austin, Bill Henk, Daniel O'Brien

Past Presidents: Charles Mulcahy (1975-2006)
David Pelisek (2006-2008)
Thomas O'Byrne (2008-2010)
Trevor D'Souza (2010-2012)
Michael Sperling (2012-2014)
Timon Corwin (2014-2016)
Elizabeth Horneffer (2016-2019)
Kurt Janavitz (2019-2021)

MTEF Staff

Executive Director: Rachael Badt
Tennis Director: Antonio Broaden
Controller: Anne Keenan

2022



Merrill Park summer campers and their coaches gathered for a photo in 2022.

2022 Saw Enhancements to MTEF Programming

The Milwaukee Tennis & Education Foundation is a Wisconsin 501(c)(3) nonprofit corporation devoted to building the lives of at-risk youngsters one child at a time.

Founded in 1975 as a vehicle to preserve and promote the game of tennis in Wisconsin, the foundation primarily has focused its efforts on its central-city outreach and community tennis programs since 2002 when it absorbed the Milwaukee Community Tennis Association.

Although MTEF had offered outreach sessions involving tennis and education since 1995, it was not until 2001, when a \$31,000 grant from Miracle on Canal Street initiated the exponential growth TEAM has experienced since then.

MTEF is the Greater Milwaukee area's official National Junior Tennis and Learning (NJTL) chapter as well as the city's community tennis organization.

As of 2022, MTEF had received numerous national and regional awards for its programming, which emphasizes reading, life skills and nutrition/fitness in addition to tennis.

Among the honors, MTEF was rated, out of the then-more than 500, the No. 1 NJTL chapter in the country by the USTA in 2011 and the No. 2 in 2012.

It also is one of a handful organizations to continually receive the USTA's four-star rating, the highest a chapter can achieve.

In 2022, MTEF's summer programming introduced some new efforts under the leadership of Executive Director Rachael Badt, who assumed the post in the fall of 2021.

Summer campers had the opportunity to explore not only tennis but golf and soccer as well when the foundation partnered with First Tee Southeast Wisconsin and America Scores for *Get in the Game Field Trip Days*. MTEF kids met with kids from three Milwaukee public schools, Silver Spring Neighborhood House and Neu Life at Noyes Park where the youngsters engaged in all three sports.

MTEF's Merrill Park Summer Camp added a new and adventurous component when the foundation became a partner

with the Albert and Ann Deshur JCC Rainbow Day Camp in Fredonia. The program, Road to Rainbow, is funded by the JCC and gives underserved children a chance to experience a rural day camp. Each camper spent one week of each three-week session at the camp, enjoying tennis along with regular camp activities such as archery, wall climbing and swimming.

A half-day summer camp, featuring many of the same activities offered at Merrill Park, was held at Brown Deer High School in partnership with Brown Deer Parks and Recreation.

In addition, two teams from MTEF participated in the 2022 Wisconsin Junior Team Tennis summer championships in Sun Prairie. The Slammers competed in the tournaments US Open Division while the Aces played in the Wimbledon Division. Although MTEF didn't win, a lot of fun was had by all during a great tournament experience.

MTEF's third Serve & Connect Day was held at Sherman Park. The community event provided attendees an opportunity to meet one-on-one with first responders in a variety of fun activities and included a cleanup of the park grounds. Needless to say, some of the day's programming involved the participants hitting some tennis balls in a friendly, non-competitive atmosphere.

In mid-September, MTEF staged its Second Annual Pickleball & Tennis fundraiser at North Shore Country Club in Mequon. Participants could choose to play either sport before enjoying a taco buffet. The brainchild of Mike Sperling, a board member and former president, the event raised close to \$2,400 to support MTEF activities.

But the top highlight of the year proved to be the foundation's 23rd MTEF Tennis Ball. Held Nov. 12 at the Italian Community New activities at the Ball included a gift card pull, a basket challenge game and a caricaturist, who drew sketches of ballgoers throughout the evening.

To learn more about MTEF and the programming it offers in the Milwaukee community, please visit the foundation's website, mtef.com.

Milwaukee Tennis & Education Foundation, Inc.
Statement of Financial Position
Years ended December 31, 2022 and 2021

	<u>Reviewed</u> 2022	<u>Reviewed</u> 2021
Assets		
Current Assets		
Cash and Cash Equivalents	\$438,286	\$322,167
Investments at fair value	51,509	51,901
Prepaid Expenses	4,650	0
Total Assets	<u>\$494,445</u>	<u>\$374,068</u>
 Liabilities and Net Assets		
Current Liabilities:		
Accounts Payable	\$25,522	\$20,921
Net Assets:		
Without donor restriction	422,213	327,268
With donor restriction	46,710	25,879
Total Net Assets	<u>468,923</u>	<u>353,147</u>
Total Liabilities and Net Assets	<u>\$494,445</u>	<u>\$374,068</u>



The financial statements of the Milwaukee Tennis & Education Foundation for the years ended December 31, 2022 and December 31, 2021 were prepared by Reilly, Penner & Benton. The audited financial statements are available for review upon request or by visiting mtef.com.



Milwaukee Tennis & Education Foundation, Inc.
Statement of Financial Position
Years ended December 31, 2022 and 2021

	<u>Reviewed</u>			
	<u>Without</u> Donor Restriction	<u>With</u> Donor Restriction	<u>Total</u> 2022	<u>Total</u> 2021
Revenue				
Contributions	\$319,777	\$20,831	\$340,608	\$256,968
In-kind contributions	34,860	0	34,860	39,360
Investment Income	724	0	724	360
Unrealized investment gain/(loss)	(1,089)	0	(1,089)	(242)
Special event revenue	32,841	0	32,841	32,928
Less direct benefit to donor	(32,841)	0	(32,841)	(32,747)
Registration Fees	10,544	0	10,544	10,629
Fee for service	4,919	0	4,919	0
Contribution — PPP	0	0	0	31,212
Miscellaneous income	1,682	0	1,682	0
Total Revenues	<u>371,417</u>	<u>20,831</u>	<u>392,248</u>	<u>338,468</u>
Expenses				
Program related	193,460	0	193,460	178,316
General and administrative	45,005	0	45,005	50,652
Fundraising	38,007	0	38,007	65,398
	<u>276,472</u>	<u>0</u>	<u>276,472</u>	<u>294,366</u>
Change in net assets	94,945	20,831	115,776	44,102
Net Assets, Start of year	<u>327,268</u>	<u>25,879</u>	<u>353,147</u>	<u>309,045</u>
Net Assets, End of year	<u>\$422,213</u>	<u>\$46,710</u>	<u>\$468,923</u>	<u>\$353,147</u>

Grants and Gifts

Grants

Anon Charitable Trust
Robert Auxer Fund
Bader Foundation
CBINT Social Action Committee
Charles D, Jacobus Family Foundation
Greater Milwaukee Association of Realtors Youth Foundation
Harri Hoffman Family Foundation
Frieda and William Hunt Memorial Trust
Herb Kohl Philanthropies
Peck Foundation, Milwaukee LTD
R.A. Stevens Family Foundation
USTA Foundation
USTA Midwest Tennis & Education Foundation
WE Energies Foundation
Windover Foundation
Wisconsin Tennis Association

Corporate

AmazonSmiles Foundation
Benevity Causes
GE Foundation
Network for Good (Facebook)
R.W.Baird Foundation
'TisBest Philanthropy
UBS
United Way of Greater Milwaukee and Waukesha Counties

Individual

Susan Abelt
Joy Albi
Rachael and Marty Badt
Tami Bealert
Jennifer Bergman
Glenna and Brad Brin
Deborah Burgess
Mary Fran Cahill
Sharon and Mark Cameli
Charities Aid Foundation America
Cheri Cope
Timon and Rachel Corwin
Laurie and Chris Covert
Sarah Cyganiak
Trevor and Maureen D'Souza
Jeff Davis and Rachel Schneider
Sallie and Don Davis
William Deshur
Donna Drosner and Jeff Pink
Brian and Rebecca Ellenbecker
Sara Engel
Makda Fessehay
Fidelity Charitable Gift Fund
David R. and Britt Frank
Barb Franzen
Jean and Daniel Gilman
Julie and Andrew Gusho
Joh Haburjak
Heather Hanson
Kathleen Herfel
Jack and Donna Hill
Sharon and Michael Hipp
Elizabeth and Mark Horneffer

Hal Horneffer
Kurt and Kari Janavitz
Nancy and David Jensen
Jewish Community Foundation
Heath and Dezaeae Jones-Hartwig
Ted Jordan
Jodi and Pat Kellner
Charlene Kordus
Marjorie and Thomas Kozlowski
Krainz Foundation
Patrick Krill
Adam Laluzerne
Katie Levenhagen
Linda Gorens-Levy and Michael Levy
Chuck Malm and Mary Beth Krucky
Jill and Patrick Marget
Amy and Nate Marshall
Ian and Sue Martin
Julie Miller
Sara Miller
Sue and Michael Miller
Aoy and Michael Mitchell
Katie Mosack
Munson Fence
Judith Neal
Patrick O'Brien
Elizabeth O'Connell
Angela Orentas
Caran and Joel Quadracci
Rena and Tony Ragonese
Mike and Ellen Mary Raster
Kevin Reardon
Jodi Ristau
Cathy and Tom Ryan
Denny Schackter and Patti Lock
Chris and Debbie Schifano
Kate and Will Shoyer
Jean Stevens
Therese and Paul Stockhausen
Camille Taylor
Frank and Kathleen Thometz
Tyler Trimble
Michelle Vail
Emily Van Dunk
Steve Vitale
Sam Walker
Blair Wangman
Helene Weisz
Ian Westerman
Brian Wilson and Angela Riede
Julie Gorens-Winston and James Winston
Charles and Peggy Yang
Kay and Richard Yuspeh

Pickleball Event

Mary Fran Cahill
Jeanine Cooley
Sarah Cyganiak
Trevor and Maureen D'Souza
Brian Davidson
Jeff Davis and Rachel Schneider
Pearl Dcruz
Michele and David Deuber
Donna Drosner
Brian and Rebecca Ellenbecker

Thomas Ellis
Patty Fronberry
Ann Harrington
Robert Heirich
Lenny Kass
Lisa Kennedy
Dana and John Larsen
Lori Lorenz
Michael Lynch
Angela Orentas
Nicholas Pulbello
Caran and Joel Quadracci
RAF Medical, Inc.
Denny Schackter
Mike Sperling and Peggy Kirkeeng
Marc and Gary Taxman
Joanne Williams
Brian Wilson and Angela Riedel

Herbert D. Hentzen, Jr. Scholarship

Ott and Gaby Brentener
Mary Fran Cahill
Al and Kathy Hentzen
Herb III and Dianne Hentzen
Wendy and John Mikkelson
Bob and Marilyn Warmimont
Charles and Peggy Yang

Tennis Ball

Acclaro Growth Partners
Kim and Karen Anderson
Lindsey Ashenden
Aurora Sports Health (Grafton)
Idris Badani
Bridget and Sean Bailey
Robert W. Baird & Co.
Alex Bear
Ann and Jason Benish
Shannon and Matt Bibis
Kelly and Dan Blong
Josie Cusma and Doug Bower
Antonio Broaden and Kelsey Tolar
Kati and Scott Broady
Christy Brown
Steven Buccellato and Lois Roloff
Karin and Mike Buckholdt
Stephen Burns
Mary Fran Cahill
Sylvia Carlevato
Sarah and Scott Carson
Susan and Karl Castello
Timon and Rachel Corwin
Sarah Cyganiak
Michelle and Matthew D'Attilio
Trevor and Maureen D'Souza
Ben Danahar and Rhonda McDonough
Jeff Davis and Rachel Schneider
Caroline and Kenny Debauche
Gina and Ben DeBruin
Michele and Derek Deubel
Mary Ellen Donovan and Adam Vlaj
Hope and Colin Doyle
Donna Drosner and Jeff Pink
Angela and Jeff Dubofsky
Jennifer and Mike Egelhoff



A group of guests checked out auction items at the 23rd MTEF Tennis Ball.

— Deb Schaefer

Elite Sports Clubs
 Rebecca and Brian Ellenbecker
 Evergreen Property Management
 Fess Properties LLC
 Makda Fessahaye
 Flanners
 Jennifer Fleck
 Georgia Foley
 James Forster
 David J. Frank Landscape Contracting
 Jane Frank
 Galin Education
 Erin Gebes
 Maureen and Michael Goetz
 Bill Gomilla and Katie Mahalick
 Kate and Perry Gould
 Green Bay Packers Foundation
 Tanya and Mike Haber
 Sally and Rob Haderlein
 Aimee and Tom Halquist
 Elizabeth and Mike Hayes
 Heartland Advisors
 Jill Henning
 Donna and Jack Hill
 Debbie Hitchcock
 Cindy and Paul Hoff
 Elizabeth and Mark Horneffer
 Hal Horneffer
 Julia and Nate Hornung
 Beverly Hovorka
 International Tennis Hall of Fame
 Kari and Kurt Janavitz
 Mark and Kari Jensen
 JLJ Travel
 Marcus Jones and Nicole Ford
 Ted Jordan
 Jack and Polly Kaesur
 Rick Kastenmeier and Rosa Gomez
 Deb and Moshe Katz
 Ann and Kevin Keenan
 Jodi and Pat Keller
 Martha and John Kendler
 Joseph Kerschner
 Janet and J. Peter Kim
 Chris Korjenik
 Christine Laemmar
 Tracy and Michael Lalonde
 Abbey and Luke LaManna

LaMarie Beauty
 Les Moise - David Rosmann
 Jen and Matt Loverine
 Therese Lynott
 Rachel and Carmello Maddente
 David and Julia Magnasco
 Annette and John Malloy
 Hartmut Marschall and Rosanne Krahn
 Amy and Nate Marshall
 Ian and Sue Martin
 Jamie and Erick Martinez
 Betty Mathison
 Holly and Mike May
 Heather and Marc McSorley
 Colin and Katie McWey
 Kevin and Margaret McWey
 Lauren and Brad Mestan
 Polly and Chris Meyer
 Miami Open
 Jasna and Kelley Miller
 Missing Links
 Todd and Caroline Moering
 Molson Coors
 Wanda Montgomery
 Arleen and Dermot More O'Ferrall
 MukLuk's
 Danny Oakes
 O'Byrne Distribution
 Sue and Tom O'Byrne
 Katelin and Mitchell Odom
 Orangetheory Fitness - Mequon
 Palermo's Pizza
 Kayte and Wes Parkin
 Laura Peck
 Gian Pico and Livia Hollosy
 PNC
 Product Accessibility, LLC
 Prolite Sports
 Deb Pulver
 Caran and Joel Quadracci
 Rena and Tony Ragonese
 Real Time Automation
 ReFresh Aesthetic Center
 Carol and Dennis Reilly
 Renaissance Milwaukee West
 Stan Rintelmann
 Ripon College Tennis
 Angie and Scott Rosploch

Jyoti and Rajit Saluja
 Denny Schackter and Patti Lock
 Debbie and Chris Schifano
 Bridget and Pat Sheahan
 Sara and Dave Sinense
 Skin Tight Aesthetics & Wellness
 Somnvie
 Mike Sperling and Peggy Kirkeeng
 Beth and Roger Stafford
 Lauren and Dan Stein
 Therese and Paul Stockhausen
 StretchLab
 Stryv365
 Kamar Sujeet and Stuti Shankar
 Brian Studebaker and Bernadette Trucco
 Camille Taylor
 Vuk Teofanovic
 Sherry and Jan Termuehlen
 The AI Hurvis / ADAMM Education
 Foundation
 The Tennis Channel
 The Windhover Foundation
 Paul Tilleman and Sally Duffy
 Nikki and Andy Timm
 Trimble Family Foundation
 UW-Madison Department of Athletics
 Gina and Dave Vecera
 Diane and Carl Veenendaal
 Donna and Alan Veenendaal
 Frederick Vetter
 Heidi and Al Vizgiatis
 Caitlin Walz
 Catie and Nicolas Webster
 Erich Weidenbener and Erica Forbes
 Deanna Weiss
 Ali and Chris Wergin
 Western & Southern Open
 Joanne Williams
 Brian Wilson and Angela Riedel
 Lisa and John Wilson
 Lisa Winders and Ryan Bingham
 Wisconsin Athletic Club
 Wisconsin Tennis Association
 Kay and David Wolff
 Rob Wood
 Kay and Richard Yuspeh
 Erica and Erik Zipp
 Heather and Scott Zukewich